

Message Text

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61

ORIGIN EUR-25

INFO OCT-01 ADP-00 EB-11 COME-00 CIAE-00 INR-10 NSAE-00

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P 252315Z JUL 73

FM SECSTATE WASHDC

TO AMEMBASSY WARSAW PRIORITY

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E.O. 11652 N/A

TAGS: ETRD; PL

SUBJECT: TRADE PROMOTION

1. ROBERT CHARLES OF TEXTRON CALLED TODAY TO INFORM THE DEPARTMENT THAT TEXTRON SUBSIDIARY WATERBURY FARRELL HAD BID ON A \$35 MILLION CONTRACT FOR THE PRODUCTION OF A BRASS MILL TO PRODUCE RADIATOR BRASS AT SZOPINICE. REPORTEDLY, TEXTRON AND A FRENCH FIRM ("PECHINEY") ARE THE ONLY REMAINING COMPETITORS FOR THE CONTRACT. A RECOMMENDATION ON THE AWARD OF THE CONTRACT IS TO BE MADE TO THE CENTRAL AUTHORITIES IN WARSAW NEXT WEEK. CHARLES ASKED IF THERE WAS ANY APPROPRIATE WAY IN WHICH WE COULD BE OF ASSISTANCE.

2. STATE AND COMMERCE REQUEST YOU SEEK APPROPRIATE OCCASION TO LET POLISH AUTHORITIES KNOW WE ARE AWARE THAT THE CONTRACT IS TO BE AWARDED SOON AND EXPRESS OUR INTEREST THAT EVERY DUE CONSIDERATION BE GIVEN TO THE
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AMERICAN BIDDER.

3. JOHN ECKERT, VICE PRESIDENT OF WATERBURY FARRELL, AND
JOHN TOMCZYCKI, MANAGER OF ROLLING MILL DIVISION OF
TEXTRON, ARE AT PRESENT STAYING AT HOTEL SILESIA IN
KATOWICE. SUGGEST YOU MAY WISH TO CONTACT THEM FOR
ADDITIONAL BACKGROUND. ROGERS

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Message Attributes

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